

Recruitment Process for Sales Officers and Area Sales Managers

Retail Assets – Auto Loans (Used Car)

Federal Bank, one of India's leading private sector Banks, invites online applications from experienced sales professionals for its Retail Assets – Auto Loans (Used Car) vertical for the positions of Sales Officer and Area Sales Manager.

We are looking for dynamic, result-oriented professionals with relevant experience in used car financing, auto loan sales, dealer sourcing, DSA management, and business development to join our dynamic team across various locations in India.

Eligible candidates who aspire to build a rewarding career with a reputed banking institution are invited to submit their applications online within the stipulated registration period.

1. Important Dates

Date of Notification	5th November 2026
Last Date of Application	23rd November 2026

2. Who Can Apply

Criteria	Sales Officers	Area Sales Managers
Work Experience (As on 01.11.2026)	Minimum 2 years of relevant experience in Auto Loan Sales	Minimum 5 years of relevant experience in Auto Loan Sales
Qualification	Graduation	
Age (As on 01.11.2026)	Candidates should not exceed 42 years of age as on 01st November 2026 (should be born on or after 01/11/1984)	
Nationality	Applicant must be a Citizen of India.	
Other Requirements	Candidates should not have any criminal record.	

3. CTC

The Cost to Company will be offered as per industry standards, considering candidate's experience, current CTC and location

4. Employee Benefits

Selected candidates will be eligible for a comprehensive range of benefits, including:

- Career growth opportunities
- Performance-linked incentives
- Medical and insurance coverage
- Attractive allowances
- Leave encashment benefits
- Maternity and paternity support
- Opportunity for home-state posting, subject to business requirements

5. Locations

Ahmedabad	Bengaluru	Chandigarh	Chennai
Coimbatore	Delhi NCR	Guwahati	Hyderabad
Jaipur	Kolkata	Mumbai	Nashik
Pune	Rajkot	Salem	Surat

Note - Bank reserves the right to deploy the candidates anywhere in India based on the administrative requirements.

6. Selection Rounds

The selection process consists of two stages: Application Shortlisting and Personal Interview. Only candidates who clear the Application Shortlisting round will proceed to the Personal Interview round.

7. How to Apply

Eligible candidates are advised to apply online between 05th November 2026 and 23rd November 2026 (both days inclusive) through the careers page of Federal Bank's website (https://www.federal.bank.in/careers).

Upon completion of the registration formalities, please promptly verify the status of the application by checking the automated email sent to the registered email address of the candidates.

8. Important Instructions

8.1 No Application Fee for participating in the recruitment process.

8.2 Federal Bank reserves the right to close or extend the registration window at any point of time.

8.3 No fee shall be paid to any vendor, agency or individual in connection with the selection process.

8.4 Bank takes no responsibility for any delay in online registration or communications.

8.5 Candidates have to bear the expenses to attend the selection stages at the stipulated date and time.

8.6 Bank has the right to reject any application / candidature at any stage without assigning any reason and the decision of the Bank shall be final.

8.7 Recording or sharing the content / details of any selection rounds of the recruitment process privately or on social media or discussion forums is strictly prohibited. Any candidate engaged in such activities will be disqualified and will be debarred from participating in future recruitment processes of the Bank.

8.8 If a candidate is found guilty of any unfair means at any stage, he / she will be disqualified from the selection process. In case any such instances are detected at any stage of the recruitment process, even after appointment, services of such candidates are liable to be terminated.

8.9 Onboarding of the shortlisted candidates will be subject to his / her being declared medically fit by the Bank's Medical Officer, satisfactory report about his / her character and antecedents by the Police Authorities, Credit History including CIBIL / Experian scores and status, satisfactory references from respectable referees, verification of certificates and completion of all other formalities to the complete satisfaction of the Bank.

8.10 Any canvassing by or on behalf of the candidates or to bring political or other influence with regard to their selection shall be considered as a disqualification.

For any clarifications, candidates may reach us through careers@federal.bank.in